

EXECS LEADS PROGRAM 2006-2007

THE EXECS LEAD APPRENTICE GAME

Teams:

1. SYNERGY EXECS
2. HI TECH PREPS
3. STREET SMART GANG
4. SILVER SPOON KIDS
5. COLLEGE GEEKS
6. WALL STREET
7. DIRTY DOZEN
8. GOLD RUSH
9. NASDAQ
10. FORBES WANNA Be's

Captains:

STEVE HAWLEY
PAT HYNDMAN
JAMIE OGLE
ERIC SCHWEINFURTER
PATRICIA MOORE
JOHN BURNHAM
BONNIE SCHWARTZ
JOHN SMITH
GLENN YOUNGER
TOM BURKE

Dollars:

100% Participation by the team for a weekly concentration (Team \$\$)	\$100
Concentrations at a location	\$20
Concentrations at a luncheon or by email	\$10
Ongoing Business (counts once each month)	\$ 5
Leads	\$25
Business Given/Testimonial	\$15

The Board Room

Two or three times each month, the three teams with the lowest dollars/points earned for reporting leads, testimonials, etc. for the prior two week period will choose one team member as Project Manager to go to the "Board Room". (Example: Gold Rush would pick John Scarborough for their Project Manager that week.) The three Project Mangers selected will sit at the Board Room table.

Joanie Moore-Coudding, THE BOSS, will then ask questions that will require knowledge of the business and services of our members and their companies. The losing team will be fired and will be **required** to provide **a lead or business given** to one of the businesses described in the questions for that week. The following week they will report their Team's progress. Being rehired will give the team a bonus of \$50.

TO TEAM CAPTAINS –

LET'S GET YOUR TEAMS MOTIVATED.....

EMAIL AND CHEER THEM ON TO TURN IN THEIR LEADS AND BUSINESS GIVEN. THIS IS THE SECRET TO SUCCESS....

ENCOURAGE EVERYONE TO STEP UP AND KEEP YOUR TEAM OUT OF THE BOARD ROOM.